

Southern Energy Management, HelioSage and MTC Logistics Power Baltimore Facility With Solar

Rooftop system installed by Southern Energy Management to provide 20% of annual power needs for refrigerated warehousing facility.

FOR IMMEDIATE RELEASE

[PRLog \(Press Release\)](#) – Jun 14, 2011 – BALTIMORE, MD - MTC Logistics, Inc., the oldest and largest temperature controlled logistics company in the state of Maryland, has "gone solar." Adding to an existing track record of environmentally sustainable operations, MTC Logistics now owns one of the largest roof mounted solar installations in the state, located at the company's Port of Baltimore distribution facility. HelioSage, a Charlottesville, VA based solar energy services provider, was retained by MTC Logistics as owner's advisor for the project. HelioSage handled procurement, SREC contracting, and project oversight.

The 736.9 kW roof mount installation consists of 3,136 REC 235 watt solar panels that will generate an estimated 842,000 kilowatt hours (kWh) annually -- enough electricity to power 73 average homes. The environmental attributes associated with the solar array will offset approximately 600 tons of carbon dioxide (CO₂) each year of operation, equivalent to taking 115 passenger cars off the road or avoiding 200 tons of landfill waste each year. The installation is made even more valuable due to the fact that MTC's peak energy usage typically coincides with the time of day when solar power is producing the most electricity, meaning the facility will be less reliant on the grid when demand is highest.

"Powering our Baltimore facility with solar is something we've had in mind since the day we purchased this site in 2008," said Harry Halpert, President of MTC Logistics. "Our intention from the outset was to make this facility one of the most environmentally friendly distribution centers in the nation." Halpert added, "This system will also provide a partial hedge against volatile electric prices and fits very well with the other energy curtailment initiatives employed by our company."

Construction of the solar array was handled by Southern Energy Management (SEM), a North Carolina based solar integrator picked as the winning bidder by HelioSage. "SEM brought the right combination of experience, creative design, and competitive pricing to the equation," said Myles Burnsed, VP of Operations for HelioSage. "Our assessment of bids takes into account a host of criteria, and is based on our experience negotiating with solar contractors for the projects we own ourselves. We are confident MTC Logistics got the right system, at the right price."

"We are thrilled to be a part of this project with HelioSage and to help MTC reduce their reliance on traditional energy sources while constructing a perfect billboard for renewable energy," said Blair Kendall, SEM's Director of Business Development. "Every day thousands of people drive past this array along Interstate 95 and get to see a solar installation that serves as a symbol of the progress being made in the state, thanks to companies 1066073570 like MTC and their commitment to clean energy."

A ribbon cutting ceremony is planned for later this summer.